



Smart Technology. Delivered.

10<sup>th</sup> of August, 2017

**RE: Authorized Laird Reseller and Representative**

To Whom It May Concern:

The company ООО «АйВиСервис» acts as the official representative and reseller for Laird in the territories of the Russia and former CIS countries including Azerbaijan, Georgia, Ukraine, and Romania.

We are sure ООО АйВиСервис provides the breadth of experience and expertise necessary to support needs of our customer base and we are confident in their ability to address your requirements.

Sincerely,

Ondrej Sedivy

Channel Manager Europe

A handwritten signature in blue ink, consisting of a large, stylized 'O' followed by several loops and a final vertical stroke.